The Secretary,

Good afternoon, I am contact you on behalf of McKechnie Cleaning Services Limited in relation to the proposals for the Contract Cleaning Industry JLC as advertised.

Mckechnie Cleaning Services is a large employer and always support and welcome improvements to the industry, but after much consideration we feel the need to object to the current proposal. We have seen a major impact on our business through Brexit and COVID-19.

The impact of Brexit is having a profound effect at time passes, and is coming more and more to the forefront, as the medias exposure on COVID-19 lessens. Product costs are increasing as at extortionist rate, transport costs are increasing and lead time is getting longer. This is having a massive impact on our business, and I don’t think we have seen the full impact as of yet.

The impact of COVID-9 continues to be felt by our business. Many of our clients did not survive and others made significant cut backs in order to do so. As clients continue to reduce their cost base, this has had a detrimental impact on our business.

Our clients businesses have struggled over the past 18 months and your proposal to increase rates will not be accepted or have the ability to be sustained by our clients and will result in a negative impact on job security and the loss of jobs. Contract cleaning is an industry of low margins and this increase in our cost base and the inability to pass this on will result in job losses and I am sure the closure of some businesses.

I welcome your proposal but ask that it be suspended for 12 months, so that our customers return fully to work and can carry a partial increase of your proposal by then and that hopefully Brexit will have full attention and we can again have full access to products at an acceptable price.

I thank you for taking time to read this and understand its effect, and hope that you consider this in your proposals.

Your sincerely,

**Conor Butler**

**Managing Director**

A picture containing company name

Description automatically generated

**30, Euro Business Park**

**Little Island**

**Cork**

**Ireland**

**T45 V220**

**T: +353 (0)21-4618-222**

**F: +353 (0)21-4524-965**

**M: +353 87 0558888**

[**W:**](https://scanner.topsec.com/?d=1777&t=d310d4e29765912fd58c9b6b68cd4327e3aaece8&u=https%3A%2F%2Fscanmail.trustwave.com%2F%3Fc%3D17268%26d%3DlcS73-LCPHJA2_KUvibfGUSrN4b4DnXHqLeYKod9kw%26s%3D1460%26u%3Dhttps%253a%252f%252fwww%252emckechnie-cleaning%252eie%252f&r=show) [**mckechnie-cleaning.ie/**](https://scanner.topsec.com/?d=1777&t=42b9191a8b562a2259109effe7e24343e64f8ae7&u=mckechnie-cleaning.ie%2F&r=show)

**Connect With Us Online:**

**[](https://scanner.topsec.com/?d=1777&t=fd9fd8ff41368aab59d1fce043e7deecae94b3c9&u=https%3A%2F%2Fie.linkedin.com%2Fcompany%2Fmckechnie-cleaning-services-ltd&r=show)  [](https://scanner.topsec.com/?d=1777&t=7757ebcf48fbf78c2b6e99ba8b043576d3cb0fde&u=https%3A%2F%2Fwww.facebook.com%2FMcKechnieCleaning&r=show)   [](https://scanner.topsec.com/?d=1777&t=c0d310bc454c001bcb2726cd744416104925e78b&u=https%3A%2F%2Fwww.instagram.com%2Fmckechniecleaning%2F&r=show)   [](https://scanner.topsec.com/?d=1777&t=f4ea9c8495efd3be3cd9c5c3d525c825ac1e8f58&u=https%3A%2F%2Ftwitter.com%2FMcKechnieCS&r=show)  [](https://scanner.topsec.com/?d=1777&t=f1d226eab7b5d8fc45b3aa57929684f5ba7a30dd&u=https%3A%2F%2Fwww.youtube.com%2Fchannel%2FUCpBRzBHYWrffPkrhTyY-6gQ&r=show)**

***“McKechnie Cleaning Services are delighted to announce the launch of our new website. Click*** [***here***](https://scanner.topsec.com/?d=1777&t=5a591fc0cbf872dfcb6ddb06a2bd7dbd094c2ea3&u=https%3A%2F%2Fwww.mckechnie-cleaning.ie%2F&r=show) ***for the latest general cleaning or essential Covid-19 products and services!!”***

[A picture containing text, tool

Description automatically generated](https://scanner.topsec.com/?d=1777&t=e9cccdf5a1eada290db4f169ba8d30ad63b76059&u=https%3A%2F%2Fwww.mckechnie-cleaning.ie%2Fproducts&r=show)[Graphical user interface

Description automatically generated](https://www.mckechnie-cleaning.ie/)

[http://online.anyflip.com/nssx/okxd/mobile/index.html](https://scanner.topsec.com/?d=1777&t=c75fc8fe19d7e516b468d4cb7f247a714ce2effb&u=http%3A%2F%2Fonline.anyflip.com%2Fnssx%2Fokxd%2Fmobile%2Findex.html&r=show)

Confidential Information: -

The information contained in this email and in any attachments is confidential and is designated solely for the attention and use of the intended recipient(s). This information may be subject to legal and professional privilege including intellectual property rights. If you are not an intended recipient of this email, you must not use, disclose, copy, distribute or retain this message or any part of it. If you have received this email in error, or with additional information, please notify the sender immediately and delete all copies of this email from your computer system(s). Any views expressed in this message are those of the individual sender, except where the sender specifically states them to be the views of McKechnie Cleaning Services Ltd